

TOP AGENT MAGAZINE



Andy O'Shea, MA, CMM, CNE, SRES

Andy O'Shea was a manager at a Fortune 500 company when a few friends from college—who also happened to be experienced agents—encouraged him to try his hand at real estate. Under their tutelage, Andy cut his teeth in the

business and learned the ropes by playing every role, from transaction coordinator to broker.

Now, Andy has been in the business for more than sixteen years and has earned a host of accolades and accreditations in the process. What's more, he has built a reputation for his knowledge, integrity, and commitment to his clients' lasting best interests. Today, Andy spearheads his work independently, under the banner of Keller Williams. There, he has built a business substantially driven by repeat and referral clientele who rely on Andy for his full-scale service and many niches, among them luxury properties and waterfront estates.

Serving the entire Puget Sound area of Seattle, Andy has built and led teams that regularly closed more than 100 transactions annually. Some of his specialty certifications include: Certified Marketing Master, Certified Luxury Home Marketing Specialist, and Certified Seniors Real Estate Specialist. He is also a repeat awardee of the 5 Star Realtor Award, selected by clients and colleagues.

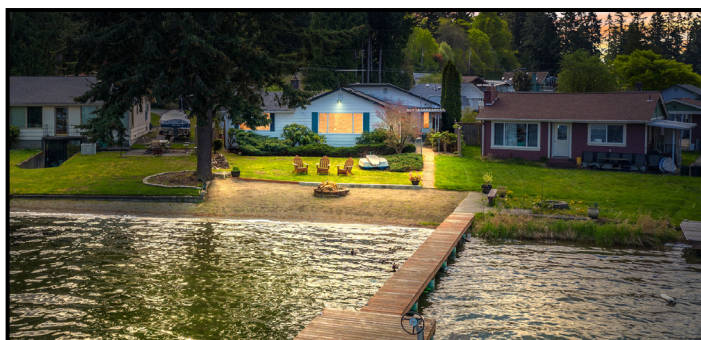
"My goal is to provide world-class service and results for every person I work with," he says. "I provide a very high level of personal attention, and I try to always be ten steps ahead so there are no surprises. I reach out to my client regularly, so they always feel comfortable, confident and that I'm keeping them well informed."

When listing properties, Andy leverages his experience and training to the fullest. All properties are accompanied by high-end professional photography, drone shots, virtual tours, and HGTV-style walkthrough videos. Then, listings are disseminated across a broad range of social media platforms and listing portals, while Andy taps his own extensive network of fellow agents and prospective buyers. Micro-neighborhood target marketing, along with mailing

campaigns, ensure that buzz is created on a local level. "I've done extensively more training than your average agent," Andy says. "I have a Bachelor's in Communication, a Master's in Counseling, and have dedicated hundreds of hours to training courses, workshops and seminars. I've run real estate offices and teams for years, and coached hundreds of Realtors on how to be organized, efficient, and serve their clients well."

Beyond the office, Andy gives back through his children's school communities. He helped launch and coordinated Watch D.O.G.S. at two local elementary schools, a national program that encourages fathers to become more involved in school volunteer opportunities. He also helps volunteers with the local high school drama and band programs, and engages in speaking and coaching events in the area. In his free hours, he most enjoys time spent with family and loved ones, fly fishing, and photography. In fact, his office is decorated with dozens of his favorite photos taken while traveling all over the world and enjoying life in the Pacific Northwest.

As for the future, Andy intends to keep standards high and momentum strong. With sixteen years of insight, he now considers what he enjoys most about his career. "I love getting to know people, helping them understand what their goal is, then helping them achieve it," he says. "It's very exciting and rewarding to help others take that next big step in their lives."



To learn more about Andy O'Shea
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