

TOP AGENT MAGAZINE

AMBER STANCATO

Amber Stancato knows what it takes to build and run a business. She is equipped with the skill set, market knowledge, and passion to help her clients achieve their real estate goals. Entrepreneurship runs in Amber's family: both of her parents were entrepreneurs, and when Amber was twenty-eight, she founded and ran her own retail company. After earning her real estate license in March 2020 in the mist of the pandemic, Amber hit the ground running, seeking out professional growth, mentorship, and new opportunities to provide clients with top-tier service. She sold her 1st house in September 2020 and has been unstoppable since.



“I love people and I love sales,” Amber says. “Real estate has been a natural fit. My best friend said to me recently, ‘Do you know why you are doing so well in your new career? Because you are persistent. When you put your mind and heart into something, you are all in 100%.’”

Amber has cultivated a thriving business and a stellar reputation by putting her clients' needs first. Amber is now an agent with MasterCraft Builders LLC and MasterCraft Realty Corp., an established building company with plans to expand their existing real estate division. Amber was selected for her vision, work ethic, and her understanding of how to build a business from the ground up. As a MasterCraft Real Estate Agent, Amber will help facilitate the company's growth as well as work as a sales representative for new construction homes. “It's a huge opportunity,” Amber says. “I'm thrilled by the possibilities of building a real estate business and growing with a team of other professionals who strive for the best when working with their clients.” Serving Kenosha, Racine, Milwaukee, and the surrounding areas, Amber goes above and beyond for everyone who hires her.

Though Amber has just over a year under her belt, already she has earned an excellent referral rate, which is a testament to her professionalism and care for her clients. Amber believes herself to be a true people person. “I'm not just trying to sell someone a house or trying to get them into a place as quickly as possible; buying or selling is a huge decision, and I want them to be 100% comfortable at every stage of the process. As a buyer, listing and new construction agent, I go above and beyond what is expected. Clients see and appreciate how hard I work on their behalf.” With an extensive professional network, Amber leverages her connections to provide her clients with services beyond the average agent, offering them recommendations for contractors, lenders, movers, and stagers, among many other services.

For Amber, the greatest gratification from her new career stems from the people. “I love the relationships I get to build,” Amber says. “Through real estate, I get to meet so many new people, learn from them, and grow through knowing them.” Trustworthy, personable, compassionate, and persistent, Amber finds fulfillment from helping others achieve their real estate dreams. Though Amber's growing business keeps her busy, when she does find herself with free time, she loves traveling, camping, reading, working out at BURN BOOTCAMP, running, and hanging out with her husband, kids, family, and friends.

Looking to the future, Amber is energized by the possibilities. She plans to become licensed in Illinois, and to eventually earn her Broker's license. “I'm excited to be at the forefront of an expanding realty division at MasterCraft,” Amber says. “I truly can't wait. I'm so grateful for this opportunity, this business, and for all my clients.”

To find out more about Amber Stancato, contact her by phone at (262) 308-6721 or by email at astancato14@gmail.com. You can also check her out online at realtor.com/realestateagents or zillow.com/profile/astancato14