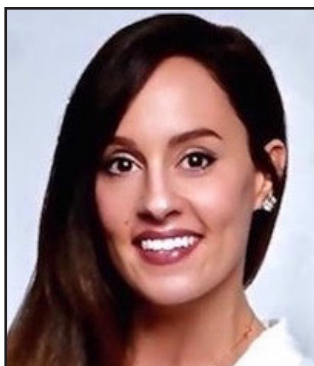


TOP AGENT MAGAZINE

DANIELE YEONAS

You might say that Daniele Yeonas was destined to enter the real estate industry. Her family has been a dominant force in the business in the Northern Virginia area since the 1940s, developing and selling a large portion of Vienna and McLean, and other areas of northern VA. From building homes to selling homes, knowledge and experience have been passed proudly from one generation to the next in the Yeonas family. Surrounded by the business since she was a child, Daniele started on her own road to success as a Realtor® six years ago.



is a great feeling to know that people can trust me with one of the biggest financial transactions of their lives. My goal is to always get my clients the best deal no matter what. I am here for the long haul and I am committed to getting them exactly what they want.”

Daniele is equally committed to maintaining those relationships and reaches out to her database several times a year. “They stay in my life long after the active transaction. I want them

to know that I’m a constant resource for them.” Daniele has a large online presence and is very active on social media, which she uses to not only stay in touch with past clients, but to successfully market her listings as well.

Daniele is currently a team member with Lex Lianos & Associates at Weichert Realty, which consists of six real estate professionals, and has been named the Best Real Estate Team by Washingtonian Magazine for the past three years. The team primarily serves Northern Virginia with their office located in the heart of Vienna. Daniele considers repeat clients and referrals the heart of her business as she constantly strives to give exceptional customer service each and every time.

Daniele is active in her community and her team has held several client appreciation events, such as BBQs and ice skating outings. Her team also prioritizes in giving back as much as possible. They have been big supporters of the Red Cross’s efforts to bring Hurricane relief to the victims of Hurricane Harvey and Hurricane Maria. When she is not working, Daniele loves to read, cook, play basketball, and hang out with her family and friends.

Another key to Daniele’s success has been her focus on building relationships with her clients. “I have an easy going personality that makes people feel comfortable around me. I can talk to anyone and it is important for me to establish an emotional connection with my clients from the start. I want them to know I truly care. For me, this is not about making a quick sale, it’s about doing what is in their best interest. It

Daniele couldn’t be more thrilled with where she is in her career and has dreams of one day starting her own team. “Real estate is truly my passion. It does not feel like work to me. I love it so much. Seeing the joy on the faces of my clients is incredibly rewarding.”



To learn more about Daniele Yeonas,
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