

TOP AGENT

MAGAZINE



ANNIE DINGMAN

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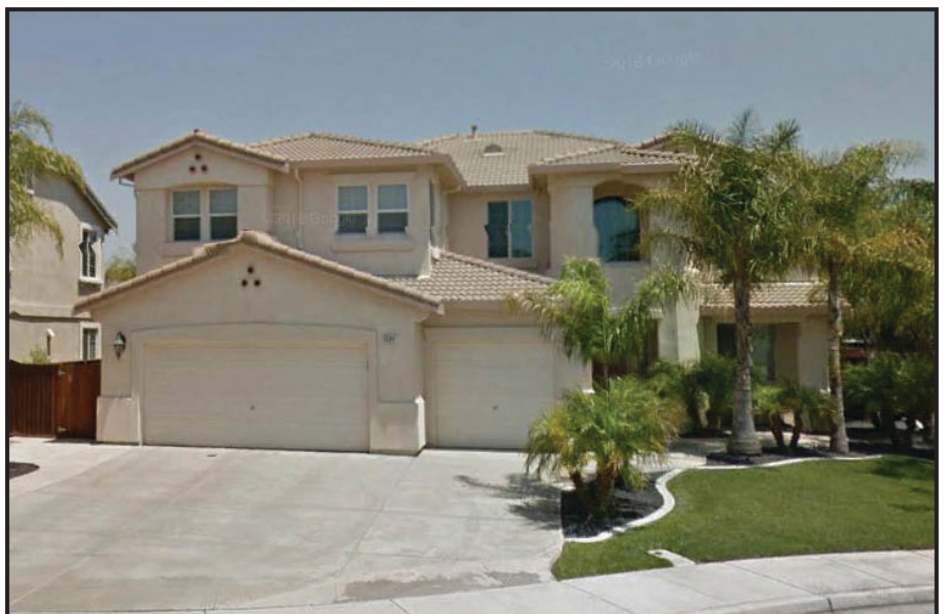
When it comes to real estate, Annie Dingman considers herself an information hub and encourages everyone to come to her with anything they happen to be looking for. From referrals for a contractor to questions about a property or the community that it is in, she is ready and willing

to help along with other agents in the business. “Don’t be afraid to come and ask questions and talk to a realtor,” she says. “Come talk to us. We love to talk and we love to help.” It is this friendly and warm spirit that welcomes her clients with open arms and has helped her gain a 90 percent repeat and referral business for the San Joaquin County she serves.

Working her own business with Home Buyers Realty she has developed her own brand, Annie Dingman Elite Real Estate Services. She has the support of an assistant and a professional marketing team to ensure she gets the job done for her clients. While she works as a solo agent she has near-term plans that include partnering with her best friend to create a team. Until that time comes, Dingman will continue on with her unique approach that works just for her. “I’m a little different realtor,” she says. “It’s not

all about the paycheck for me. Helping people achieve their real estate goals is most important. I think it really portrays through in how I treat my clients.” By truly keeping her clients’ interest in mind, she is able to play the “ultimate matchmaker” and find them the house that is a perfect fit.

Even after the sale is done, Dingman checks in with her clients to see how they are doing through calls, email, mailers, and visits. They hear from her at least twice a month and she lets them know she is a resource they can contact for their home needs as well as any other questions they may have. When she is working for a client, there isn’t anything she won’t do for them, always going the extra mile. “They all tell me I take good care of them,” she says. “If they need something extra, they get something extra.” This above and beyond treatment even extends to her listings and the marketing she does to potential buyers. She always puts together an



extensive campaign that is designed to attract the right buyer for the home. She employs tools such as social media, dedicated websites, drone aerial videos, 3D virtual tours, open houses, and professional photography. This multi-pronged approach ensures her homes get sold no matter the price point. “I want to do everything that way there is nothing left unturned,” she says.

Beyond real estate, Dingman is very community centric giving her time to several organizations in the area. An organization that is near and dear to her is the March of Dimes, where she served as family walk chair for several years. Her son was an ambassador with the organization which is fitting as he was born four months premature himself. She has also been volunteer at Sutter Tracy Community hospital and an on-duty EMT for the home games of the Livermore, Calif., youth football league. A recent venture for Dingman and one she is very excited about is the Child Abuse Prevention Council in San Joaquin. She is undergoing training to be a court-appointed special advocate for children in the foster system. This

involvement keeps Dingman grounded and is a testament to her devotion to her community. “You only have one chance on this earth,” she says. “I’m not going to let one day go by without making a difference.”



For more information on Annie Dingman, visit MyRealtorAnnie.com, call 209-914-5693, or email myrealtorannie@gmail.com